

For information call us at 800-915-6566

FUND FACTS

Alternative Energy Fund **GAAEX**

Seeks long-term appreciation investing in equity securities (U.S. and non-U.S.) of companies involved in alternative energy or alternative energy technology sectors.



EDWARD GUINNESS
Co-manager

Joined Guinness Atkinson Asset Management in 2006

Edward Graduated from Cambridge University with a Masters degree in Engineering and Management Studies.

He previously worked for HSBC Investment Bank and the Tiedemann Investment Group.



MATTHEW PAGE, CFA
Co-manager

Joined Guinness Atkinson Asset Management in 2005

Matthew graduated from New College, University of Oxford, with a Masters degree in Physics.

Matthew worked at Goldman Sachs before joining Guinness Atkinson.

Investment Objective: The investment objective of the Fund is to provide investors with long-term capital appreciation by investing in public listed equities in the alternative energy industry sector.

Strategy Overview: The growth of the alternative energy sector is driven primarily by rising global demand for energy with only a limited resource of fossil fuels. The International Energy Agency has predicted that world energy consumption is set to rise 53% from 2005 to 2030. This considerable growth in demand, combined with the fact that easily extractable, cheap fossil fuels are running out, leads us to believe that alternative energy will have to meet more and more of the world's increasing demand for energy.

Governments around the world are becoming increasingly concerned about climate change and energy security which has led them to encourage investment in alternative energy through various incentive schemes. This should allow the newer alternative energy technologies such as solar to become cost competitive with conventional energy sources in the near future.

Investment Process: The Fund screens for companies that are in the alternative energy space. Companies should meet the following criteria to be included in the potential universe of companies for the Fund.

- a. More than 50% of their business must be in the alternative energy sector.
- b. Quoted on a recognized investment exchange
- c. More than \$100 million in market capitalization

The stock selection process is a combination of sector selection (deciding how much exposure to have to specific sectors such as wind or solar) and specific stock analysis. For the specific stock analysis we use a multi-factor research tool to identify stocks which we feel have high returns, low valuations, earnings momentum and price momentum. The investment team then researches these in detail to arrive at the investment view.



FUND DATA FOR THE PERIOD ENDING DECEMBER 31, 2011

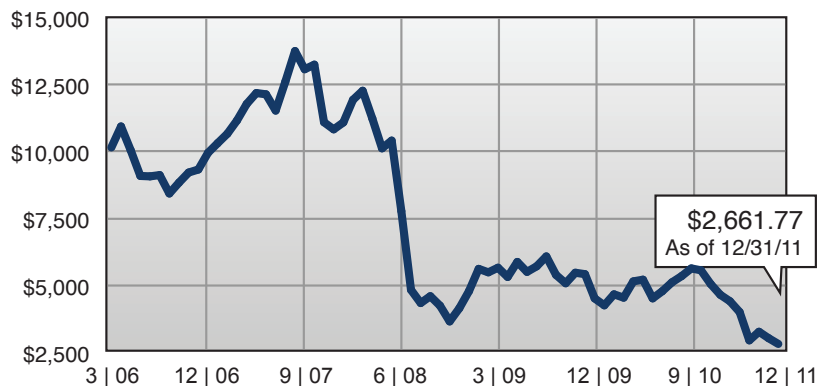
NASDAQ SYMBOL	INCEPTION DATE	MINIMUM INVESTMENT	CUSIP NUMBER	
GAAEX	3/31/06	\$5,000 \$1,000 IRA \$250 Subsequent	402031 50 4	
BENCHMARK	EXPENSE RATIO	REDEMPTION FEE	LOAD	MORNINGSTAR CATEGORY
Wilderhill Clean Energy Index	1.76%	2% for 30 Days	None	Natural Resources

PERFORMANCE

AVG ANNUALIZED TOTAL RETURN	YEAR TO DATE	ONE YEAR	THREE YEARS	FIVE YEARS	TEN YEARS	SINCE INCEPTION
Through 12/31/11	-42.53%	-42.53%	-15.71%	-21.93%	N/A	-20.54%

Performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance of the Funds may be lower or higher than the performance quoted. Performance data current to the most recent month end may be obtained by calling 800-915-6566 and/or visiting www.gafunds.com. Total returns reflect a fee waiver in effect and in the absence of this waiver, the total returns would be lower. Performance data does not reflect the 2% redemption fee for shares held less than 30 days and, if deducted the fee would reduce the performance noted.

GROWTH OF A HYPOTHETICAL \$10,000 INVESTMENT SINCE INCEPTION (3/31/06)



This chart illustrates the performance of a hypothetical \$10,000 investment made in the Fund since the Fund's inception on 3/31/06. Assumes reinvestment of dividends and capital gains, but does not reflect the effect of any applicable sales charge or redemption fees. This chart does not imply any future performance.

All return figures represent average annualized returns except for periods of one year or less which are actual returns.

While the Fund is no-load, management and other expenses still apply. Please refer to the prospectus for further details.

Fund holdings and/or sector allocations are subject to change at any time and are not recommendations to buy or sell any security.

The Fund invests in foreign securities which will involve greater volatility and political, economic and currency risks and difference in accounting methods. The Fund is non-diversified meaning its assets

TOP TEN HOLDINGS

1. WaterFurnace Renewable Energy Inc	4.66%
2. Greentech Energy Systems AS	3.94%
3. Boralex Inc - Class A	3.59%
4. Gamesa Corp Tecnologica SA	3.59%
5. SunPower Corp	3.56%
6. STR Holdings Inc	3.50%
7. China Longyuan Power Group Corp - H Shares	3.39%
8. SMA Solar Technology AG	3.35%
9. Verbund AG	3.32%
10. EDP Renovaveis SA	3.28%

TOP INDUSTRY SECTORS

Wind	42.51%
Solar	31.96%
Efficiency	14.49%
Hydro	6.40%
Geothermal	3.19%

GEOGRAPHIC WEIGHT

China	30.90%
United States	21.33%
Spain	9.91%
Germany	9.75%
Denmark	7.08%
Canada	6.93%
Austria	3.32%
Italy	3.14%
France	3.11%
Brazil	3.08%

MEASUREMENT

vs. WILDERHILL CLEAN ENERGY INDEX

R-Squared (3-year)	0.83
Beta (3-year)	0.82
Alpha (3-year)	-1.32
Standard Deviation	36.0

R-Squared is a statistical measure that represents the percentage of a fund or security's movements that can be explained by movements in a benchmark index. **Beta** measures the volatility of the fund, as compared to that of the overall market. The Market's beta is set at 1.00; a beta higher than 1.00 is considered to be more volatile than the market, while a beta lower than 1.00 is considered to be less volatile. **Alpha** is an annualized return measure how much better or worse a fund's performance is relative to an index of funds in the same category, after allowing for differences in risk. **Standard deviation** is a statistical measure of the historical volatility of a mutual fund or portfolio and is an independent measure of volatility; it is not relative to an index.

may be concentrated in fewer individual holdings than diversified funds. Therefore, the Fund is more exposed to individual stock volatility than diversified funds. The Fund also invests in smaller companies, which will involve additional risks such as limited liquidity and greater volatility.

This information is authorized for use when preceded or accompanied by a prospectus for the Guinness Atkinson Funds. The prospectus contains more complete information including investment objectives, risks, fees and expenses related to an ongoing investment in the Fund. Please read it carefully before investing.

The WilderHill Clean Energy Index is a modified equal weight index comprised of companies that focus on cleaner or renewable energy sources. One cannot invest directly in an index.