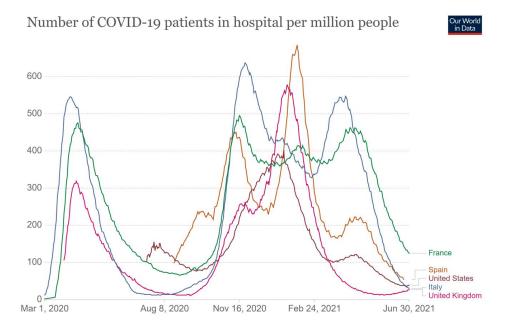


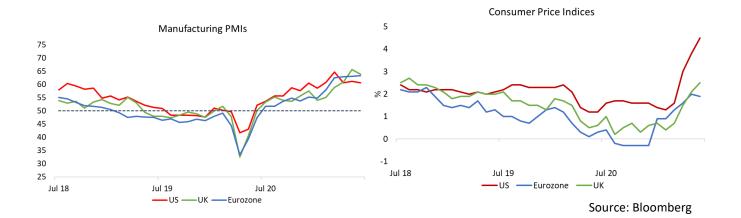
#### **Quarter in review:**

Moving into 2H 2021, vaccination rollouts continued to rise across countries with the share of the global population with at least one dose at 25%. And while the UK has seen a pickup in cases due to the newer Delta variant, this has not translated into proportionate hospitalizations thanks to vaccine protection.



Source: Our World in Data

With covid-19 hospitalizations broadly trending lower, countries have continued to ease mobility restrictions which has supported improvements in economic activity. Indeed, manufacturing Purchasing Managers' Indices (PMIs) have continued to point to economic expansion (levels above 50), with the US PMI at its highest level since 1983.





However, with economic activity picking up, coupled with sustained accommodative fiscal and monetary policies, inflation has continued to pick up within many regions. In the US, the Consumer Price Index (CPI) for May came in at 3.8%, for example. And while the US Fed continues to view the heightened inflation numbers as transitory, their June FOMC meeting showed they had become more hawkish, with the median expectation of members indicated by the 'dot plot', now suggesting two rate hikes in 2023.

With rising bond yields and inflation expectations in Q1, value and cyclical stocks rallied, as the so-called 'reflation' trade took hold on expectations of a fast rebound in the earnings of those stocks that had been hit hardest. In Q2, we saw these trends reverse with longer dates bond yields falling leading to a flattening of the yield curve alongside the Fed's more hawkish stance. This was beneficial to 'high-duration' stocks with high future earnings and as such growth stocks once again returned to vogue. This was a positive contritor to the fund's relative performance with higher growth sectors such as IT – the fund's largest overweight position – posting the strongest relative performance in the quarter.

The trends which have played out since the March 2020 Covid-induced market crash have been consistent with typical post recessionary periods; with the swift recovery driven by multiple re-ratings and generally lower earnings, being replaced by the 'growth' or 'mid' cycle' phase which typically rewards companies that can provide consistent growth against a backdrop of generally falling multiples.

Today we do not see a consistent picture with regards inflation as we have seen mixed economic indicators over the past weeks and months, but it does appear that a strong economic recovery is underway in the US and Europe, supported by accommodative central bank policies and Fiscal support. We also believe that higher quality growth stocks are currently well placed due to their more consistent growth, strong balance sheets, and in the case of the Guinness Atkinson Global Innovators Fund, secular themes underlying their long-term prospects, as we may well see bumps in the road. Our focus on valuation (and specifically that attached to future growth) should continue to help us avoid the 'hyped up' and unsustainable areas of the market.



#### Stock performances over Q2 2021 (all total return in USD):

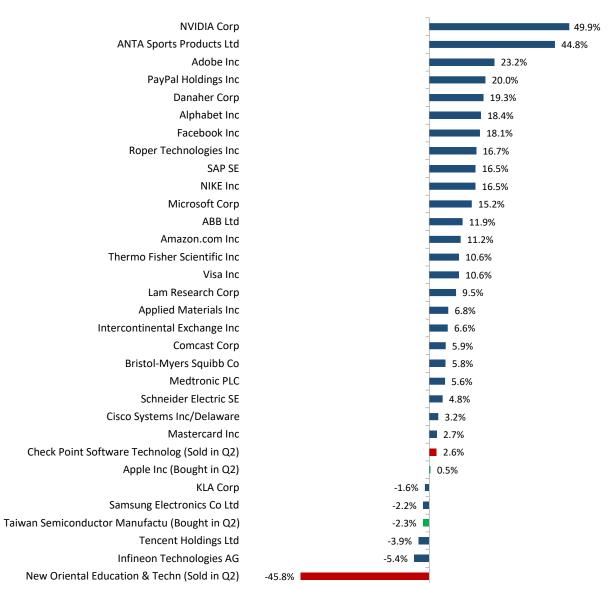


Figure 1: Performances of fund constituents. Guinness Atkinson Asset Management, Bloomberg, (total return in USD)



Nvidia (+49.9% USD):

Chip designer Nvidia was the top performer for the fund this quarter. The announcement of a 4-for-1 stock split in mid-May saw the beginning of a rally - the first split in four years following a 1,600% gain. Nvidia has been a key beneficiary of the pandemic-induced global chip shortage, with the resumption of the manufacturing sector



causing demand to sky-rocket and prices to surge. This resulted in another record quarter for the firm, with EPS and revenue beating analyst expectations by +11% and 5% respectively, causing a further rally in the stock. Cryptocurrency miners have contributed to shortages of GPUs in Nvidia's largest segment, Gaming, resulting in the release of a purpose built crypto-mining chip, the CMP Card. This will ease some supply shortage that has negatively affected gamers, alongside driving growth in the Crypto segment. Nvidia's Datacenter segment (about 40% of sales) is well positioned for further growth, following the release of the firms first CPU chip, Grace. Further CPU activity could follow should the acquisition of ARM get the green light, although this is currently facing multiple regulatory hurdles.

### Anta Sports (+44.8% USD):



Anta Sports, the largest domestic sportswear brand in China, was the fund's second-best performing stock over the quarter as Chinese retail sales continued to benefit from the opening up of the economy. Although Chinese retail sales missed estimates for April, there was increased optimism that the government would roll out new policy support measures for the industry to boost consumption. Expected policies were further supported as concerns over China's aging population grew, with the latest census data showing China was on the cusp of population stagnation after years of rapid growth. This led to the announcement during May, that married couples could now have up to 3 children – 5 years after China ended its 'one-child policy'. Elsewhere, there was also optimism that Anta has, and would continue to take market share from Western competitors Nike and Adidas, as the fallout from the avoidance of Xingjang cotton persisted - albeit slightly more muted.

#### Tencent (-3.9% USD):

# **Tencent**腾讯

Tencent was the 3rd largest detractor from the fund over the quarter with Chinese regulatory activity weighing heavily on Tencent and other Chinese tech peers. Following the imposition of a £2.8bn penalty on Alibaba, regulators warned Tencent (alongside 33 other online companies) that they had just a month to "completely rectify" anti-competitive practices and publicly pledge to abide by anti-competition rules. The company was summoned a second time in April, alongside 13 other fintechs, to "rectify prominent problems" in their platforms. A profit jump of +65% in Q1 (ahead of consensus) was not enough to appease investor concerns, which remain focused on whether Chinese regulation will tighten over Tencent and their payments business, as they did with Alibaba back in April. While these concerns are material, CEO Pony Ma has historically retained a good relationship with the Chinese state (primarily through keeping a low profile), which gives us some comfort. We will continue to monitor the situation and act accordingly.

Infineon (-5.4% USD):



Infineon, the German leading supplier of power semiconductors and related products to the automotive industry, was the fund's 2<sup>nd</sup> weakest performer over the quarter. Despite quarterly results that beat expectations with management subsequently raising guidance, the company continued to be weighed down by the near-term shortage in chip manufacturing capacity. Infineon relies heavily on contract chip manufacturers such as TSMC, and the on-going acceleration in demand for chips used for everything from mobile phones to data centers, has left

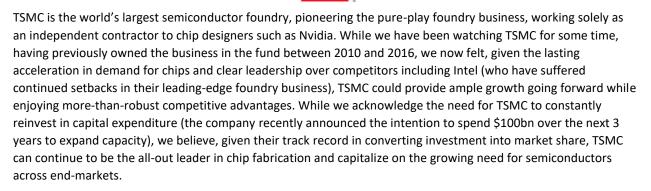


little capacity for the automotive sector. While management noted the semi supply imbalance will likely persist for a couple of quarters, we continue to be encouraged by industry's shift towards more electrified vehicles with Infineon's book-to-bill ratio of 2.1x indicating strong demand for the company's products.

#### Changes to the portfolio:

During the quarter, we sold two positions, Check Point Software and New Oriental Education, and initiated two positions in TSMC and Apple.

#### TSMC:



#### **Check Point Software:**



A long-term holding of the fund, held since launch, Check Point Software is one of the world's largest pure-play cyber security vendors. With an increasing number of global cyber-attacks due to data proliferation, Check Point is well placed to capitalize on the growing need for more sophisticated cyber security software. However, although the company is highly cash generative (free cash flow margins >50%) with 75% of sales recurring, we felt that Check Point's growth profile was not as strong as other investment opportunities given its relatively smaller exposure to the high growth area of cloud cyber security and given its position in the highly fragmented cyber security market.

**New Oriental Education:** 



Having seen its share price peak in February, New Oriental Education, China's second largest after-school tutoring (AST) provider, has seen sustained weak share price performance as investors grapple with continued news surrounding the potential tightening of AST regulation. While increased regulation is not new to the Chinese education industry, more recent speculation has sent broad education share prices down. During the quarter, the



State Council and Ministry of Education held a press conference to discuss the 14th Five-Year Plan on education in which they commented on 'outstanding problems' within the industry including false or inaccurate advertising, teacher certificates, and teaching contents. While we believe tighter regulations could solidify New Oriental Education's market leadership over the long-term as smaller competitors are driven out, the near-term impact on New Oriental's growth and costs could result in sustained negative momentum and ultimately we believed there were better investment opportunities available.

#### Apple:





#### **Portfolio characteristics**

The two charts below show how the exposure of the fund has evolved since we launched the strategy back in 2003. We continue to hold no exposure to Real Estate, Energy, Materials, Consumer Staples, and Utilities. Information Technology remains our largest exposure, split between the three sub-sectors of semiconductors; software and services; and technology hardware. On a regional basis, North America continues to be the largest exposure (71%), followed by Europe (16%) and Asia Pacific (9%).

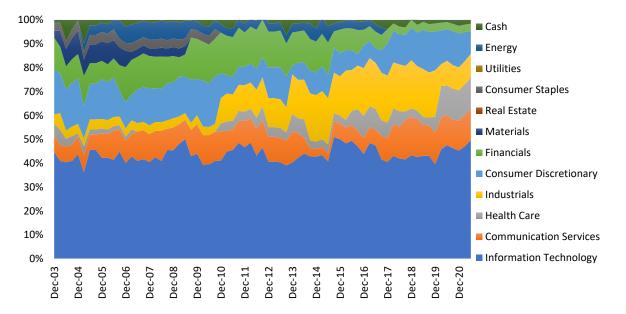


Figure 2: Portfolio sector breakdown. Guinness Atkinson Asset Management, Bloomberg (06.30.2021)

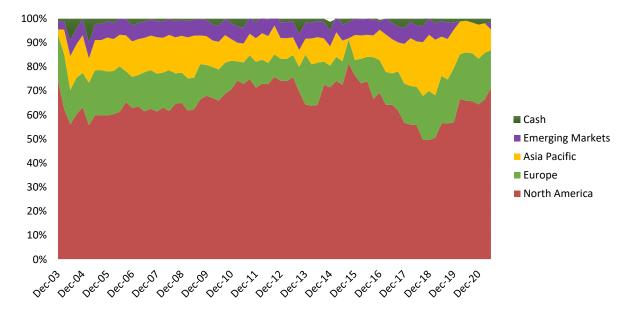


Figure 3: Portfolio geographic breakdown. Guinness Atkinson Asset Management, Bloomberg (06.30.2021)



In selling Check Point Software and New Oriental Education, and buying TSMC and Apple, the net effect on the portoflio was an increased exposure to North America and IT, while reducing the exposure to Europe and Consumer Discretionary.

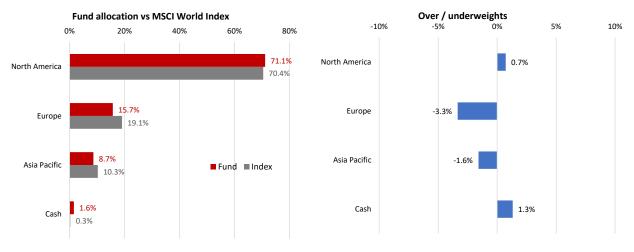


Figure 4: Guinness Atkinson Asset Management, Bloomberg (data as at 06.30.2021)

On a sector level, the fund continues to have a large overweight to IT (27.7%), while the fund's 0% exposure to Real Estate, Energy, Materials, Consumer Staples, and Utilities leaves these areas underweight relative to the benchmark.

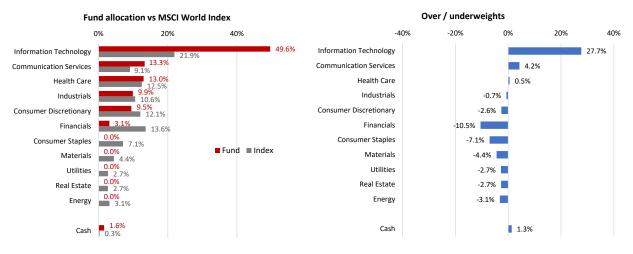


Figure 5: Guinness Atkinson Asset Management, Bloomberg (data as at 06.30.2021)



#### Key fund metrics today

**Innovation:** We seek companies that are exposed to secular growth themes, which should therefore be more insulated to cyclical cycles. We have thus far seen good evidence of this, such as for semiconductor companies as demand for chips enabling technologies from cloud computing to video streaming continue to increase in response to more consumers working from home.

**Quality:** We only invest in companies with good (and ideally growing) returns on capital and strong balance sheets. In the recent sell off a clear distinction was seen between businesses with strong vs weak balance sheets – companies which have taken on too much debt have been 'propped up' by low interest rates but a shock to revenues has the potential to alter this balance and the market quickly discounted this scenario.

**Growth and valuation:** We look to buy good growth companies at reasonable valuations and specifically we try to avoid paying too high a premium for expected future growth – as this is inherently less predictable. While valuations have optically become stretched, we believe companies that are able to continue growing, such as those exposed to our innovation themes, will continue to justify a greater premium.

**Conviction:** Although we run a concentrated portfolio of 30 stocks, we equally weight each position. This caps stock specific risk to approximately 3.3% thereby limiting the impact to the overall portfolio of a single company performing particularly poorly.

		Fund	MSCI World Index
Innovation	R&D / Sales	10%	8%
	CAPEX / Sales	6%	8%
Quality	CFROI (median 2021)	18%	8%
	Return-on-Equity	29%	8%
	Weighted average net debt / equity	9%	56%
Growth (& valuation)	Trailing 5-year sales growth (annualised)	14%	2%
	Estimated earnings growth (2022 vs 2021)	13%	10%
	FCF yield	3.0%	5.6%
	PE (2021e)	25.9	22.9
Conviction	Number of stocks	30	1630
	Active share	81%	-

The table below illustrates these four key tenets of our approach in the portfolio today.

Figure 6: Guinness Atkinson Asset Management, Credit Suisse HOLT, Bloomberg (data as at 06.30.2021)

We thank you for your continued support.

**Portfolio Managers** 

Matthew Page, CFA

Dr Ian Mortimer, CFA



#### Summary performance

For the second quarter, the Guinness Atkinson Global Innovators Fund provided a total return of 9.82% (USD) against the MSCI World Index net total return of 7.74% (USD). Hence, the fund outperformed the benchmark by 2.18% (USD).

As the first half of 2021 comes to a close, investors may take some solace that covid-19 vaccination programs progress for many regions with covid-19 deaths flatlining and mobility restrictions easing. With that, activity across many regions began to pick up, with economic indicators broadly pointing to economic expansion.

However, with investors expecting swift rebounds in economic activity, and with governments and central banks continuing their accommodative fiscal and monetary policies, investors have since become cautious on in the prospects for inflation. While the US Fed has reiterated its stance that current spikes in inflation are more transitory, they did acknowledge the potential need to taper their bond buying program and the latest 'dot plots' indicated a move towards raising rates earlier than had previously been expected.

Q2 saw a reversal of the market trends that dominated Q1, with growth stocks returning to favor and so-called 'reflation trade' stocks, such as cyclical and value shares, underperforming. Market participants began to re-rate 'higher duration' equites such as growth stocks as the yield curve flattened and market-implied measures of future inflation such as breakeven rates retreated. The market also rewarded 'quality' companies, which as a factor had lagged so far in 2021, as these higher quality stocks were deemed to be better placed in the current environment due to their more consistent, albeit often lower, growth and strong balance sheets. From a fundamental perspective, these stocks' (quality, growth) relative valuations also looked more compelling compared to value and cyclical stocks which had seen significant multiple expansion in the recovery phase seen since November 2020 when news of successful vaccines first broke.

We believe that the outlook continues to be positive with a strong economic recovery underway in the US and Europe, supported by accommodative central bank policies and fiscal support and that higher quality growth stocks are well placed due to their more consistent growth, strong balance sheets, and in the case of Global Innovators, secular themes underlying their long-term prospects. Our focus on valuation (and specifically that attached to future growth) should continue to help us avoid the hyped up and unsustainable areas of the market which are proliferated more recently.



During the quarter, the fund's main performance drivers were as follows:

- The fund's overweight exposure to IT the best performing sector over the quarter was a positive contributor to relative performance from an asset allocation perspective.
- Further, while the Industrial sector was the second worst performing sector over the quarter, strong stock selection drove positive attribution in the fund, particularly from Roper Technologies (+16.7% USD) and ABB (+11.9%) which reported results in April that beat expectations.
- From a regional perspective, stock selection from the fund's US exposure was the largest contributor with Nvidia in particular, the fund's best performing stock (+49.9%) over the quarter.
- More broadly, the fund benefited from the shift from value to growth stocks in Q2.

as of 06.30.2021 (in USD)	1 year	3 years annualized	5 years annualized	10 years annualized
Global Innovators, Investor Class <sup>1</sup>	45.94%	20.99%	21.82%	16.30%
Global Innovators, Institutional Class <sup>2</sup>	46.26%	21.29%	22.12%	16.46%
MSCI World Index NR	39.04%	14.96%	14.82%	10.64%

as of 03.31.2021 (in USD)	1 year	3 years annualized	5 years annualized	10 years annualized
Global Innovators, Investor Class1	69.25%	16.96%	19.11%	14.91%
Global Innovators, Institutional Class2	69.69%	17.24%	19.41%	15.06%
MSCI World Index NR	54.03%	12.79%	13.35%	9.87%

Performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance of the Fund may be lower or higher than the performance quoted. For most recent month-end and quarter-end performance, <u>https://www.qafunds.com/our-funds/global-innovators-fund/#fund\_performance</u> or call (800) 915-6566.

All returns after 1 year annualized.

<sup>1</sup> Investor class (IWIRX) Inception 12.15.1998 Expense ratio\* 1.24%

<sup>2</sup> Institutional class (GINNX) Inception 12.31.2015 Expense ratio\* 0.99% (net); 1.07% (gross)

<sup>2</sup> Performance data shown for Global Innovators, Institutional Class (GINNX), prior to its launch date on 12/31/15, uses performance data from the Global Innovators, Investor Class (IWIRX).

\*The Advisor has contractually agreed to reimburse expenses (excluding Acquired Fund Fees and Expenses, interest, taxes, dividends on short positions and extraordinary expenses) in order to limit the Fund's Total Annual



Operating Expenses to 1.24% for the Investor class and 0.99% for the Institutional class through June 30, 2025. To the extent that the Advisor absorbs expenses to satisfy this cap, it may recoup a portion or all of such amounts absorbed at any time within three fiscal years after the fiscal year in which such amounts were absorbed, subject to the expense cap in place at the time recoupment is sought, which cannot exceed the expense cap at the time of waiver. The expense limitation agreement may be terminated by the Board of the Fund at any time without penalty upon 60 days' notice.

Mutual fund investing involves risk and loss of principal is possible. Investments in foreign securities involve greater volatility, political, economic and currency risks and differences in accounting methods. These risks are greater for emerging markets countries. The Fund also invests in medium and smaller companies, which will involve additional risks such as limited liquidity and greater volatility. The Fund's focus on the technology, internet and communications sectors are extremely competitive and subject to rapid rates of change.

Securities mentioned are not recommendations to buy or sell any security.

Current and future portfolio holdings are subject to risk.

Top 10 holdings for Global Innovators Fund, as of 06/30/2021:

1. ANTA Sports Products Ltd	4.24%
2. Facebook Inc	3.96%
3. Applied Materials Inc	3.74%
4. Roper Technologies Inc	3.63%
5. PayPal Holdings Inc	3.61%
6. Adobe Inc	3.58%
7. Alphabet Inc - A Shares	3.49%
8. Cisco Systems Inc	3.47%
9. Danaher Corp	3.44%
10. Visa Inc	3.42%

For a complete list of holdings for the Global Innovators Fund, please visit: <u>https://www.gafunds.com/our-funds/global-innovators-fund/</u>

The Fund's investment objectives, risks, charges and expenses must be considered carefully before investing. The statutory and summary prospectuses contain this and other important information and can be obtained by calling 800-915-6565 or visiting www.gafunds.com. Read and consider it carefully before investing.

#### Earnings growth is not representative of the Fund's future performance.

MSCI World Index is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed markets.

The Purchasing Managers' Index (PMI) is an index of the prevailing direction of economic trends in the manufacturing and service sectors.

Earnings per share (EPS) is calculated as a company's profit divided by the outstanding shares of its common stock.



Capital expenditures (CapEx) are funds used by a company to acquire, upgrade, and maintain physical assets such as property, technology, or equipment. CapEx is often used to undertake new projects or investments by a company.

The Consumer Price Index (CPI) is a measure of the average change over time in the prices paid by urban consumers for a market basket of consumer goods and services. Indexes are available for the U.S. and various geographic areas.

Price-Earnings (P/E) ratio is a valuation ratio of a company's current share price compared to its per-share earnings. Forward earnings differ from trailing earnings, which is the figure quoted more often, as they are a projection and not a fact.

A cash flow return on investment (CFROI) is a valuation metric that acts as a proxy for a company's economic return.

Free cash flow (FCF) yield represents the cash a company generates after cash outflows to support operations and maintain its capital assets.

Active Share is the percentage of portfolio holdings in a Fund that differs from the benchmark index.

One cannot invest directly in an index.

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